Team Building. Learn how to appreciate and leverage each other's strengths and find out what personality types suit the team. Results: a unified and effective team, better internal communication, and greater job satisfaction.

Conflict Resolution. Knowing likely flash points for various personality types can reduce conflict. Learn how to resolve and prevent conflict while meeting the needs of all types.

Effective Coaching/Change

Management. Become aware of your coaching style and of the varying needs of people you lead. Learn how to empathize with them and teach them how to draw on their natural strengths to cocreate an environment suitable to everyone's needs.

Client/Customer Service.

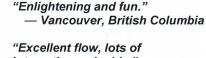
Understanding the motivations and needs of your clients or customers facilitates easier rapport and increases customer satisfaction.

Career Development. Jump-start your career by discovering your appropriate niche. Learn how to choose and set a direction for your career and take the initiative to get started.

Presentation Skills. Planning a presentation is at best --hard work. Actively involving your participants is another task. Constructing your own workshop to match the core values of the four personality types, ensures that all participants learn and enjoy your presentation for four different reasons.

Effective Leadership Skills. As a leader, you become aware of your communication style and of the varying needs of those with whom you interact. Learn how to work with them to draw on their natural strengths.

Experience Personality Dimensions® with Michael Tudor and Larry Konyu. It is time and money well spent!



interaction, valuable." — Ottawa, Ontario

"At last! Practical presentations with ideas that can be used right away."

— Winnipeg, Manitoba

"This is truly one of the best sessions I have ever attended. A terrific presenter!" — Calgary, Alberta

"Immediately useful. I have noticed a definite change for the better in my staff." — London, England

"Very high interest level maintained. Excellent anecdotes and useful handout materials." — Hamilton, Bermuda

"Kondor Enterprises makes every effort to accommodate your needs and your budget.". — Toronto, Ontario



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Creating Effective Business Communities

Using the Metaphor of Colour With

Michael Tudor & Larry Konyu

www.kondor.ca www.mtudor.com





What is it?

Personality Dimensions® is about effective communications and builds on a history of temperament theories that spans twenty-five centuries.

An evolution of the works of Carl Jung, David Keirsey, Linda Berens and Don Lowry, Canadian developed Personality Dimensions® is an evaluative tool using four basic personality types:

- Inquiring green
- Organized gold
- Resourceful orange
- Authentic blue

Comprehensive benefits

A Personality Dimensions® workshop allows participants to discover the four basic personality types and the strengths peculiar to each. Through playful, lighthearted interaction with Dimension Cards, **individuals** uncover:

- Heightened self-awareness through knowledge of their dominant personality type
- Holistic methods of integrating their less dominant personality types
- Underlying principles for the motive force behind different personality types
- Productive ways to increase harmonious relationships in the home and at work
- Appropriate career choices that are in sync with their personality types



In today's increasingly dynamic, ethnically diverse, information-focused workplace, **employers** who acknowledge their employees as their most valued resource are on the bleeding edge. They recognize that knowing how to leverage the individual strengths and differences of their team members results in improved internal and external communication, greater job satisfaction, and an overall improvement on their return on investment.

Learning and applying the principles upon which Personality Dimensions® is based provides a strategic approach to improving effective communication and working relationships company wide. Identifiable results include:

- Improved awareness and management of various personality types
- Informed team building and coaching
- Evolved communication and change management skills
- Intelligent conflict management
- Improved customer service and increased productivity

Jump-start your career or business! Come and see what Personality Dimensions® and its wide variety of complementary workshops have to offer you and your company!



Contact Information: Michael Tudor & Larry Konyu E-mail: michael.tudor@utoronto.ca lkonyu@rogers.com Phone: 416-598-3459 416-351-1436 Fax: 416-351-8089 Websites: www.mtudor.com www.kondor.ca **Michael Tudor, M.Ed.,** is primarily an educator, and is currently an adjunct lecturer at the Ontario Institute for Studies in Education, University of Toronto. As a multiple recipient of the Teacher of the Year Award, he is the consummate facilitator and is eminently suited to working with Personality Dimensions®. As an entertaining keynote speaker and invigorating workshop presenter in business and education, Michael interacts with a wide variety of audiences.

Larry Konyu, M.Ed., is an experienced college administrator as well as a university and college professor. He has spent two decades teaching computer studies then becoming Chair of Computer Studies at Centennial College before becoming Associate Dean, at Humber College in the School of Information Technology and Accounting. In the decade prior, his work as a systems analyst and programmer with companies like Canada Life, Hudson's Bay and the Canadian National Institute for the Blind gave him a true insight into the issues facing organizations today. Currently, his Level II Personality Dimensions® designation coupled with his interdisciplinary background helps him isolate areas of improvement on the micro as well as the macro level giving him a unique ability to deliver workshops to both business and education. Additionally, he is using his knowledge of personality types to provide bereavement support as a volunteer with Bereaved Families of Ontario -Toronto.

A shortlist of their clientele includes:

- The Bank of Montreal
- Bell Canada
- Canadian Blood Services
- Canadian Federal Government
- Foresters
- Association for Municipal and Employee Services
- Ontario Nursing Home Association
- Ontario Real Estate Association
- Onyx Corporation
- CAA Insurance
- University of Toronto hockey team

Michael & Larry are trained in personality types, and presents Personality Dimensions® from both a theoretical and practical perspective. They offer a variety of proven methods for restructuring and revitalizing your corporate culture, and improving the bottom line of your organization.

Workshops are customized to suit your company profile and your budget, whether you require a half-day presentation of prefer the more in-depth complementary two-or three-day awareness and training sessions. They are energizing, informative and participatory.